

LORCA PARTNERS WITH KUDELSKI SECURITY TO SUPPORT CYBER INNOVATORS



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- **Scaleups will benefit from extensive corporate experience and innovation expertise.**
- **Kudelski Security becomes LORCA's latest cybersecurity partner, joining Lloyds Banking Group, Dell Technologies and the Global Cyber Alliance.**

The London Office for Rapid Cybersecurity Advancement (LORCA), the government-backed programme supporting the UK's most innovative cyber companies and delivered by Plexal, the innovation centre, has announced a partnership with Kudelski Security to help the scaleups it supports to innovate and grow.

Kudelski Security is an innovative and independent provider of comprehensive, tailored cybersecurity solutions to global enterprises and public sector institutions. Its collaboration with LORCA will allow scaling businesses to benefit from the experience of a large corporate cybersecurity entity that has a rich history in building secure technology solutions and bringing them to market.

As part of the partnership, Kudelski Security will assist LORCA members with product development, encryption, and setting up product proof-of-concepts to ensure that their solutions meet the market's needs.

Kudelski Security will also contribute to LORCA's Innovation Forums and Needs Accelerators, which help shape LORCA's challenge areas and the type of cyber company it recruits, as well as enabling industry to share insights and collaborate.

For Kudelski Security, the partnership represents the company's first engagement with an accelerator programme. It will provide the company with a unique opportunity to collaborate with LORCA's global cyber ecosystem which encompasses government, academia and corporates, as well as the scaleups participating in the programme.

Based in the Plexal innovation centre at Here East in east London, LORCA is being delivered by Plexal's innovation team in collaboration with Deloitte and Queen's University Belfast's Centre for Secure Information Technologies (CSIT).

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Saj Huq, Plexal's programme director, LORCA, commented: *“Working with Kudelski Security is a huge opportunity for the scaleups going through our programme. As a business with vast experience and a heritage of innovation, it's the perfect corporate partner to support LORCA's growing cybersecurity businesses. Collaboration and partner-led innovation are critical components in making the UK the safest place to be online.”*

Andrew Howard, CEO, Kudelski Security added: *“Building UK cyber resilience requires collaboration among a diverse ecosystem of partners to share skills and expertise. What we contribute, is an encryption pedigree that has transformed security into a powerful business enabler for enterprises and startups. We are excited to be working with LORCA and the Plexal innovation team to help bring intelligent cybersecurity solutions to market.”*

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Saj Huq,
Programme Director,
LORCA



Notes to Editors

About LORCA

LORCA's objective is to grow the UK's cybersecurity sector and make the internet safer for everyone by supporting the most promising later-stage companies. Through its forums, programmes and events, it convenes academia, innovators, government, investors and industry (including partners Lloyds Banking Group, Dell Technologies, Kudelski Security and the Global Cyber Alliance) into a cross-sector, non-competitive and collaborative ecosystem.

Designed and delivered by the Plexal innovation team, LORCA's 12-month accelerator programmes are matched to each cohort's needs. Members benefit from international trade delegations, opportunities to engage with industry, mentoring and workshops on everything from marketing to scaling globally. They also benefit from engineering, commercial and technical support from delivery partners Deloitte and CSIT.

LORCA launched in June 2018 with backing from the Department for Digital, Culture, Media & Sport (DCMS) and is tasked with supporting 72 scaling companies, creating up to 2,000 jobs and securing £40m in investment by 2021.

Since then, companies from cohorts one, two and three have raised over £58m in investment and won 514 contracts. Notable success stories include cyber company ZoneFox being acquired by Fortinet, CyberOwl winning a contract with the Ministry of Defence as a result of being involved with the programme and working with delivery partner Deloitte and Privatar raising \$40m in a Series B round. LORCA has just closed an open call for applications for its fourth cohort, who will be joining the programme in 2020.

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About Kudelski Security

Kudelski Security is the premier advisor and cybersecurity innovator for today's most security-conscious organizations. Our long-term approach to client partnerships enables us to continuously evaluate their security posture to recommend solutions that reduce business risk, maintain compliance and increase overall security effectiveness. With clients that include Fortune 500 enterprises and government organizations in Europe and across the United States, we address the most complex environments through an unparalleled set of solution capabilities including consulting, technology, managed security services and custom innovation. Its Managed Security Services have won numerous accolades by leading industry analysts, such as Gartner, Forrester and Frost & Sullivan.

For more information, visit www.kudelskisecurity.com.

In 2019, Kudelski Security launched the Blockchain Security Centre, which delivers a full range of services, which include code audits, assessments, and validation, for the secure enablement of blockchain and digital ledger technologies.

kudelski-blockchain.com

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About Plexal

Plexal is an innovation centre and coworking space located in the fast-growing Here East technology and innovation campus in London's Queen Elizabeth Olympic Park.

Collaboration is at the heart of Plexal's approach to innovation. Its innovation team delivers bespoke programmes for clients like Innovate UK and Transport for London, and specialises in forging connections between industry, academia, investors, startups and scaleups to tackle some of the biggest challenges facing society while getting ideas market-ready.

Plexal has been appointed by the Department for Digital, Culture, Media & Sport to deliver the London Office for Rapid Cybersecurity Advancement (LORCA): an innovation programme aimed at scaling cybersecurity solutions that are needed most by industry.

It's also delivering OpenDoor: an inclusion accelerator aimed at scaling solutions that can make society and our economy more inclusive while addressing the challenges of under-represented groups.

Designed as a mini-city (it has its own indoor park, a high street, indoor street food and a prototyping workshop), startup and scaleup members of Plexal's workspace benefit from a comprehensive programme of events and in-house professional services. Members work in areas like mobility, AI, healthtech, cybersecurity, fintech, the Internet of Things, VR and more.

Plexal was launched in 2017 and was founded by clients of specialist real estate investment advisory company Delancey.

For more information visit: plexal.com

About Deloitte

Deloitte LLP is a subsidiary of Deloitte NWE LLP, which is a member firm of DTTL, and is among the UK's leading professional services firms.

For more information, please visit deloitte.co.uk

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About the Centre for Secure Information Technologies (CSIT)

The Centre for Secure Information Technologies (CSIT), Queen's University Belfast, is the UK's Innovation and Knowledge Centre (IKC) for cybersecurity, and the UK's largest cybersecurity focused university technology research, development and innovation centre. The theme of CSIT's research roadmap is secure connected intelligence. CSIT is researching the new technologies needed for the seamless integration of electronic security into future Smart Cities and Internet of Things (IoT), including:

- quantum-safe cryptographic architectures
- malware detection methods that can counteract advanced evasion technologies
- securing highly distributed networks for critical infrastructures
- AI-enabled security analytics to provide to real-time threat indicators

CSIT brings a unique approach to academic engagement and delivering impact with industry in the UK and further afield. An Industrial Advisory Board (IAB) of companies and strategic government partners plays a key role in defining the research challenges undertaken by CSIT, whilst a cadre of industrially experienced engineers help accelerate innovation to market. This creates collaborative opportunities for researchers to work with start-ups, scale-ups and large corporations and on solving societal challenges. CSIT is involved in delivering three national cyber security innovation programmes namely; CSIT Labs, HutZero and Cyber101.

For more information, visit: <https://www.qub.ac.uk/ecit/CSIT/>

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