

# DELANCEY BOOSTS CAPITAL MARKETS TEAM WITH APPOINTMENT OF KATE DREW AS A DIRECTOR

10 MAY 2021

UK-focused property investment, development and asset management advisory company Delancey, has today announced the appointment of Kate Drew as Director of Capital Markets.

Reporting directly to Delancey's Head of Capital Markets, Lorna Brown, Kate will be responsible for underwriting, sourcing, and executing debt strategies to support a range of Delancey's clients and mandates. This will include both sourcing debt for equity investments and originating and structuring debt investments for the Delancey debt platform.

Kate joins Delancey from Legal & General Investment Management where she was part of a small team which was responsible for doubling asset under management for the real estate debt platform. Kate also worked closely with the LGIM investor relations team and supported external fund-raising activities.

Prior to that role, Kate spent three and a half years at the Lloyds Banking Group where she was part of the Commercial Real Estate team and was directly involved in transactions of over £750m across UK real estate senior debt deals covering all major asset classes. Kate is a CFA charterholder.

**Lorna Brown, Head of Capital Markets, Delancey said:** *"Kate has strong experience in real estate debt with an impressive track record of sourcing and executing deals. We look forward to her joining the team and leveraging her experience as we continue to grow our real estate debt capabilities in support of the wider business."*



For further information,  
please contact:

**Dido Laurimore**  
FTI Consulting  
Tel: +44 (0)20 3727 1000  
[Dido.Laurimore@FTIConsulting.com](mailto:Dido.Laurimore@FTIConsulting.com)

**Sophie Ingham Clark**  
Communications Manager  
Delancey  
Tel: +44 (0)20 7448 1961  
[sophie.ingham-clark@delancey.com](mailto:sophie.ingham-clark@delancey.com)

## Notes to Editors

### About Delancey

Delancey is a specialist real estate investment, development, and advisory company whose activities encompass retail, residential, logistics and commercial real estate across London and the UK. Collaborating on a wide range of assets, partners and clients, Delancey is recognised for its innovative and diverse approach to creating long term value from real estate. Delancey also advises clients on appropriate capital structures, financing and provides asset management and development services. Delancey has a diverse portfolio of retail, residential, office and corporate assets across London and the UK, including the Alpha Plus schools group and the Elephant & Castle Town Centre Regeneration in Southwark.

Delancey is also a pioneer in the private rented sector and has spent much of the last few years bringing the legacy of the London 2012 Olympics to life; it is delivering over 3,000 homes for rent at the multi-award winning neighbourhood East Village, the former London 2012 Athletes Village in Newham, and it transformed the 2012 press and media broadcast centre into world-leading digital campus Here East. More recently, the joint venture acquisition of the Earls Court development site was completed in December 2019. This iconic landmark, which sits within the boroughs of Kensington & Chelsea and Hammersmith & Fulham comprises London's largest cleared Zone 1 development site. Delancey, alongside its newly formed platform business The Earls Court Development Company, will lead the regeneration of this critically important London location, which has the potential to be a world class scheme, showcasing the best in sustainable, community focussed and environmentally enhanced design.

For further information visit [delancey.com](https://delancey.com)



For further information,  
please contact:

**Dido Laurimore**  
FTI Consulting  
Tel: +44 (0)20 3727 1000  
[Dido.Laurimore@FTIConsulting.com](mailto:Dido.Laurimore@FTIConsulting.com)

**Sophie Ingham Clark**  
Communications Manager  
Delancey  
Tel: +44 (0)20 7448 1961  
[sophie.ingham-clark@delancey.com](mailto:sophie.ingham-clark@delancey.com)