

# DELANCEY APPOINTS ZEYNEP FETVACI AS HEAD OF BUSINESS DEVELOPMENT AND INVESTOR RELATIONS

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UK-focused property investment, development and asset management advisory company Delancey, has today announced the appointment of Zeynep Fetvaci as Head of Business Development and Investor Relations. Reporting directly to Managing Director, Paul Goswell, Zeynep will be responsible for broadening the Company's reach with investors to support the growth of the business.

Zeynep has over 20 years of relevant experience, specializing in real estate fundraising, investing and asset management. She joins from JLL where she was a Managing Director and co-head of their Global Funds Advisory Team in EMEA, responsible for their coverage of indirect capital flows in EMEA into real estate focusing on joint ventures, separate accounts, club deals and commingled funds. Zeynep also coordinated JLL's efforts around real estate consultants globally.

Prior to her role with JLL, Zeynep was a Managing Director at Hodes Weill & Associates where she was principally responsible for managing relationships with institutional investors in Europe, including all the consultants. She has also held roles at Peakside Capital, Merrill Lynch, and Morgan Stanley.

Paul Goswell, Managing Director of Delancey commented: *"Zeynep's appointment helps ensure that we have a best in class business development and investor relations team that will broaden our reach within the investment community to further drive the growth of our business. She has extensive experience of operating within this role and we look forward to leveraging this experience to support our ambitions. I am pleased to welcome her to the team and look forward to working with her as we take Delancey forward."*



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## Notes to Editors

### About Delancey

Delancey is a specialist real estate investment, development, and advisory company whose activities encompass retail, residential, logistics and commercial real estate across London and the UK. Collaborating on a wide range of assets, partners and clients, Delancey is recognised for its innovative and diverse approach to creating long term value from real estate. Delancey also advises clients on appropriate capital structures, financing and provides asset management and development services. Delancey has a diverse portfolio of retail, residential, office and corporate assets across London and the UK, including the Alpha Plus schools group and the Elephant & Castle Shopping Centre in Southwark.

Delancey is also a pioneer in the private rented sector and has spent much of the last few years bringing the legacy of the London 2012 Olympics to life; it is delivering over 3,000 homes for rent at the multi-award winning neighbourhood East Village, the former London 2012 Athletes Village in Newham. More recently, the joint venture acquisition of the Earls Court development site was completed in Dec 2019. This iconic landmark, which sits within the boroughs of Kensington & Chelsea and Hammersmith & Fulham and comprises London's largest cleared Zone 1 development site. Delancey will lead the regeneration of this critically important London location, which has the potential to be a world class scheme, showcasing the best in sustainable, community focussed and environmentally enhanced design.

For further information visit [delancey.com](http://delancey.com)



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